



## SALES AND RESTORATION PROJECT: LAND ROVER DEFENDER TD5

### PROJECT CONCEPT AND OVERVIEW

This project aims to revitalize units of the iconic Land Rover Defender, respecting its DNA of adventure and robustness, while drastically improving its aesthetics, comfort, and mechanical reliability for modern use. We do not propose a concours restoration, but rather a smart and well-judged upgrade. The goal is to deliver a solid, visually commanding, and mechanically reliable Defender, with a logical investment that is proportionate to the vehicle's market value. Each unit receives a personalized approach, turning it into a unique piece.

### EXCLUSIVITY UPON REQUEST (NO MASS STOCK)

We do not have a catalog of used vehicles, nor do we dispatch units accumulated in a warehouse. Each project is executed individually and exclusively under the strict commission of its future owner. While a traditional dealership is limited to offering the vehicle it has in stock —with the color, finishes, and configuration decided by its previous owner decades ago— we locate the optimal base unit and build it according to your exact requirements. You do not adapt to the car; the car is designed to adapt to you. To guarantee our quality standards, we maintain a strictly limited annual production volume.

### BUDGET AND FINANCIAL CONDITIONS

**Land Rover Defender 90 : 32000.€**

**Land Rover Defender 110: 34000.€**

### END-TO-END ACQUISITION AND MANAGEMENT

We take care of the entire process so that the client does not have to worry about technical or administrative complexities:

- **Search and Selection:** We locate the best base unit available on the market, under strict technical criteria (absence of structural corrosion and engine health).
- **Direct Purchase:** The vehicle is acquired directly in the client's name.
- **Procedures and Transport:** Transfer of the unit from its origin to our facilities for the start of the work.

## TAX TREATMENT AND FEES

In order to offer maximum contractual transparency and strictly comply with current regulations on the acquisition of classic or collection vehicles, the budget is structurally accounted for under the modality of Fund Deposit for Reimbursable Expenses and Technical Services:

- **Acquisition and Logistics Block:** A fixed item of the total amount is established as a provision of funds (reimbursable expense) intended entirely for the direct purchase of the base unit in the client's name and to cover transport and administration costs. As this is a management of third-party funds for the acquisition of a used vehicle, this item is completely exempt from the 21% VAT applicable to our business activity.
- **Services Block:** The remaining amount of the operation corresponds to project management, artisanal craftsmanship, and restoration materials. The 21% VAT will be applied solely and exclusively to this services item.

*Note: For international clients with a company profile registered in the VIES/VIES VAT number registry or residing outside the European Union, the corresponding VAT exemptions for export/intra-community transactions will apply to the services block.*

## TECHNICAL SPECIFICATIONS

We focus on the most balanced and valued mechanical base of the Defender:

- **Engine:** Exclusively the TD5 engine (122hp), the brand's most reliable and iconic 5-cylinder powerplant.
- **Available Configurations:**
  - **Defender 90:** Short wheelbase, maximum agility.
  - **Defender 110:** Long wheelbase, greater cargo capacity or family use.

## RESTORATION PROCESS

We divide the intervention into three key areas to guarantee a professional result:

### Bodywork and Exterior

- **Treatment:** Disassembly of elements, stripping, and repair of aluminum panels. Inspection for potential rust on the bulkhead and critical areas.
- **Paint:** Full exterior, engine bay, and interior painting. Painting of contrast elements (grille, wheel arches, bumpers).
- **Undercarriage:** Chassis inspection and application of anti-gravel coating for long-lasting protection.
- **Lighting:** Installation of a full LED system (headlights, indicators, and tail lights).
- **Wheels:** Wheels with 5 new all-terrain tires.

### Interior and Comfort

- **Renewal:** Full upholstery of seats and door panels. Installation of new carpet, rubber and/or wood flooring.
- **Technology:** Multimedia system with screen, reverse camera, speakers, and tracker.

### Mechanics and Reliability

- **TD5 Maintenance:** Injector wiring loom inspection, oil, filters, and coolant change.
- **Brakes and Suspension:** Replacement of front and rear brake discs and pads, and installation of a new suspension kit (shock absorbers and springs).

## EXTRAS AND CUSTOMIZATION

| Category   | Concept                                          | Price          |
|------------|--------------------------------------------------|----------------|
| Aesthetics | Puma or Masai front bonnet (metal or fiberglass) | To be assessed |
| Aesthetics | Wheel arch flares                                | 460 €          |
| Aesthetics | Marshall cubby box speaker                       | To be assessed |
| Aesthetics | Colored seatbelts                                | 210 €          |
| Off-Road   | 5 Mud-Terrain tires (Price difference)           | 255 €          |
| Off-Road   | Front bumper bar                                 | 470 €          |
| Off-Road   | Aluminum skid plate                              | 280 €          |
| Bodywork   | Custom exterior roll cage                        | To be assessed |
| Bodywork   | Side steps                                       | 390 €          |
| Bodywork   | Soft top structure and canvas hood               | To be assessed |
| Interior   | Door and floor soundproofing                     | 460 €          |
| Interior   | Leather sports steering wheel                    | 250 €          |
| Interior   | Seat replacement/adaptation                      | To be assessed |

## MILESTONE PAYMENT STRUCTURE

To ensure the owner's peace of mind and the correct viability of the project, financial flows are transparently divided according to the real and documented progress of the work:

- **50% at project closing and signing:** As an activation fee. This amount is allocated to the fund deposit for the vehicle purchase, logistics, and securing the project slot in our production line.
- **25% upon completion of paintwork:** Once bodywork and full painting are completed, with the vehicle already showing its new identity and definitive color at our facilities.
- **25% upon final completion:** Coinciding with the completion of interior assembly, mechanical fine-tuning, final details, and the vehicle being ready for your enjoyment.

*Note: This budget does not include transport from our facilities to the client's final destination, nor local taxes or ownership transfer fees outside Spanish territory.*

[www.ad-hoc.es](http://www.ad-hoc.es)

C/ Sant Gaietà 47 bjos. 08221 Terrassa